## Digital Entrepreneur

Simple steps to become one.

- 1. Get an Education: A solid education in the area of digital technology is essential for success as a digital entrepreneur. Consider taking a course in digital marketing, web design, digital product development, or other related fields.
- 2. Build Your Skills: Develop a range of applicable skills to help you compete in the digital world. These can include web design, copywriting, online branding, marketing and analytics.
- 3. Put Yourself Out There: Make use of digital media like Twitter, Facebook, and LinkedIn to network and find clients. You may also consider creating your own website or blog to gain additional exposure for your business.
- 4. Utilize Digital Platforms: It's essential to take advantage of the many digital platforms available to you as an entrepreneur. Utilize tools like Google AdWords, YouTube, and Pay-Per-Click to increase brand visibility.
- 5. Never Stop Learning: There are always new technologies and trends emerging in the online

Digital entrepreneurs should have a strong understanding of technology, business development, and product management. They should have experience in coding, web development, digital marketing and design, communications, data analysis and project management. They should be experienced in developing and launching digital products such as software, e-commerce websites, and mobile applications. Additionally, they should have the strategic, organizational and analytical skills required to lead successful projects. Other essential qualifications include a combination of technical, business and leadership skills along with excellent communication, problem solving, and negotiation skills.

- 1. Digital Marketing Lead: Lead and execute digital marketing strategies to grow customer online presence, including website creation and optimization, email campaigns, social media, and online advertising.
- 2. Web Developer: Develop web applications to meet customer requirements and design user interface. Utilize HTML, CSS, JavaScript, and related web development technologies.
- 3. E-commerce Manager: Develop and manage e-commerce strategies that are customer-focused and effective. Assess customer's needs and create strategies to fulfill them.
- 4. Content Strategist: Design and implement content strategies that engage customers and increase customer engagement and conversions. Develop content guidelines and ensure timely content creation.

- 5. Digital Brand Manager: Research and develop digital plans that increase awareness and engagement. Develop creative and innovative ways to promote the brand and its products.
- 6. UX/UI Designer: Create user-friendly interfaces and experiences for digital applications. Utilize research and analysis.

Digital entrepreneur visas are special visas offered to entrepreneurs and digital nomads who plan to live and work in a foreign country. These visas are usually country-specific and allow these entrepreneurs and digital nomads to establish a business in the host country, work remotely, secure financing, and even procure residency rights. They can also benefit from certain tax breaks and other advantages that are frequently offered to startup businesses. Some countries have even created special programs designed specifically for digital entrepreneurs, such as those found in the United Kingdom and Malta.

- 1. Founders Factory Accelerator Program: This is a year-long startup accelerator program based in London, UK. It offers access to a network of experts, advice, funding and resources to help startups successfully launch and scale.
- 2. ImpactX Accelerator Program: This is an accelerator program help startups develop by leveraging technology and corporate partnerships. It offers entrepreneurs in the United Kingdom up to £200,000 in seed funding.
- 3. Digital Agora Accelerator Program: Digital Agora is a digital accelerator program that helps tech startups from the UK to take their business to the next level. The program provides mentorship, workshops, collaborations and access to investors and other game-changing opportunities.
- 4. Entrepreneur First Accelerator Program: This incubator and accelerator program is designed to help entrepreneurs launch successful tech startups within a year. Benefits include access to their global investor network, intensive mentorship, and exclusive events.
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- 5. Barclays Accelerator powered is a global fintech innovation program designed to help entrepreneurs scale their business. This program is managed by the world-renowned accelerator program Techstars. Barclays Accelerator is designed to provide start-ups and scale-ups with a platform of resources, including investments, mentorship, community, insights, and access to industry stakeholders. The Accelerator also offers targeted support and advice to help companies to scale their business and reach new markets. The program lasts 13 weeks 10 weeks of direct in-person engagement and 3 weeks of virtual post-accelerator support. Teams have access to an invaluable network of mentors, investors, and partners to help drive their business forward and accelerate their progress down the path to success.

Entrepreneurs who wish to live and work in the United States have several options for obtaining a visa. Depending on their situation and the type of business, entrepreneurs can apply for a green card, an E-2 investor visa or an O-1 visa for "aliens with extraordinary ability or achievement." All of these visas require specific qualifications, such as substantial capital investment and/or proven experience and achievement in the field of business. Additionally, entrepreneurs can apply for an H-1B temporary work visa or a L-1 visa for intracompany transfers. Finally, entrepreneurs can come to the US for a limited amount of time on a B-1 visa for business, or a B-2 visa for pleasure.

The Canada International Mobility Program (CIMP) is a federal program that facilitates the temporary entry of international talent to Canada. It allows employers to hire qualified foreign workers faster and more easily, while also promoting global best practices in the recruitment and management of employees. The program comprises two pathways: the International Mobility

Work Permit Program and the Temporary Foreign Worker Program. The program helps ensure that employers are hiring the most highly-skilled foreign workers available and also helps maintain the competitiveness of the Canadian labour market.

## For USA

The O-1 nonimmigrant visa is a visa given to individuals who possess extraordinary ability in the sciences, arts, education, business, or athletics, or who have a demonstrated record of extraordinary achievement in the motion picture or television industry post-nomination. This visa allows these individuals to enter the United States on a temporary basis to work or pursue research in the area of their expertise. In order to be eligible, an individual must have received recognition in their field and must have met a certain level of achievement, requiring sustained national or international acclaim. This visa is temporary and typically valid for up to a three year period, with the potential for extensions.

## Introduction

- 1. Introduction to Digital Entrepreneurship
  - -Digital trends and how to leverage them
  - -Developing a digital business plan
  - -Fundraising resources and business models
  - -Marketing and branding
  - -Social media and online presence
- 2. Basics of Web Design and Development
  - -Design principles and fundamentals
  - -Building websites with coding and content management systems
  - -User interface and user experience design
  - -Analytics and diagnostics tracking
- 3. Digital Marketing
  - -Search Engine Optimization (SEO)
  - -Pay per click (PPC)
  - -Social media marketing
  - -Video and content marketing
- 4. Mobile App Development
  - -Introduction to mobile app development
  - -Developing for Android and iOS platforms
  - -UX/UI design principles for mobile app development
  - -Marketing
- 5. Digital tools are software and hardware tools that can be used to help with a variety of tasks. Examples of digital tools include computer applications such as email, web browsers, video conferencing software, customer relationship management (CRM) software and graphics

programs. They also include devices like smartphones, tablets, and digital cameras, as well as digital storage mediums such as CDs and DVDs. Digital tools can be used to communicate, collaborate, create content, store data and perform other tasks for businesses and individuals.